

## **A Year of Impact and Innovation: KHF Achievements and Next Steps**

July 2023 – October 2024

### **KHF 16<sup>th</sup> Annual General Meeting**

November, 2024

#### **EXECUTIVE SUMMARY**

This year has been transformative for the Kenya Healthcare Federation (KHF). Through advocacy and collaborative efforts, KHF has successfully influenced policy reforms, fostered public-private partnerships, and facilitated innovative initiatives. These transformative changes have led to significant improvements in healthcare financing, quality of care, and regulatory frameworks. Additionally, KHF's spearheading of healthcare infrastructure development, technology adoption, and investment promotion has resulted in a more resilient and accessible healthcare system, positively impacting the lives of Kenyans. Notable achievements include the expansion of our secretariat team to better serve our members, a 43% increase in revenue, and enhanced stakeholder engagement leading to increased visibility and stronger partnerships.

Our mission is to champion the interests of our stakeholders through transformational advocacy and support, and this year, we made considerable progress in realizing this by:

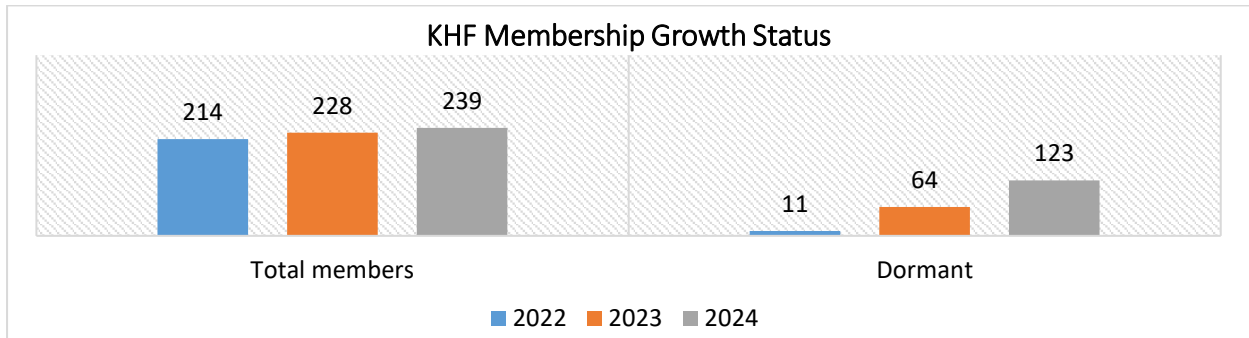
- Strengthening partnerships with key stakeholders to enhance service delivery. KHF's long-term vision of becoming the leading membership organization advocating and supporting health in Kenya remains central to our strategy, and this year's achievements have brought us closer to fulfilling it.
- Implementing donor-funded projects around private sector engagement, health system strengthening, and advancement of women in health leadership
- Advocating for a conducive business environment in the health sector
- Hosting webinars to keep members abreast on matters arising

Despite challenges posed by major changes in the health sector KHF maintained operational stability and achieved significant impact by keeping the members abreast on changes in health sector, mobilizing their opinions and recommendations and channeling them to the right audience for action

## ACHIEVEMENTS BY STRATEGIC OBJECTIVES

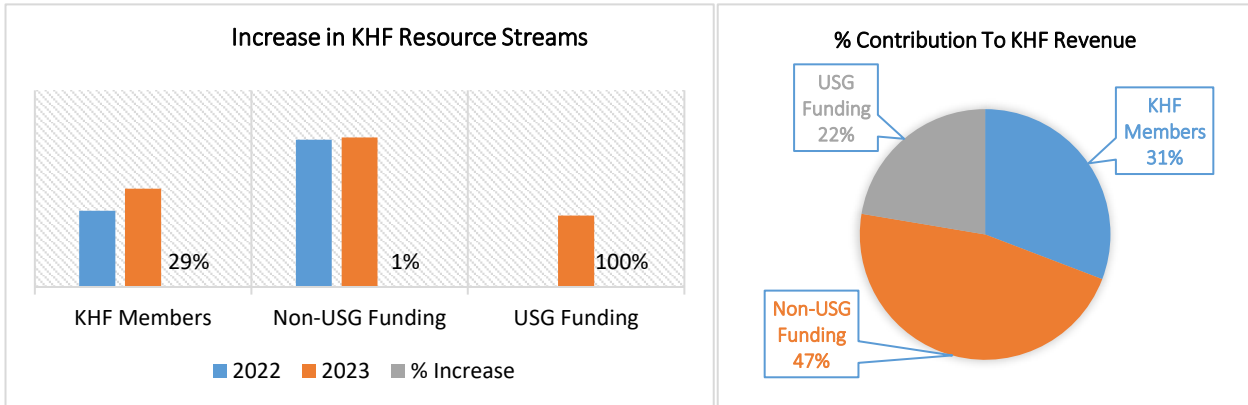
### 1. Increasing awareness on role of KHF to ensure growth in membership and Partnership portfolio

We are on track with our target of growing KHF membership. As at September 30<sup>th</sup> 2024 KHF membership had grown by 12% taking 2022 as the base. Despite the increase in membership there is a worrying increase in dormant/ inactive members



### 2. Strengthening Financial Sustainability (Increase and diversify KHF resources)

In 2023 KHF received funds from donors to implement projects on private sector engagement (PSE), Women in Health Leadership and Governance and leadership projects. This increased and diversified the resource streams as outlined in the chart below



KHF revenue growth was **43%** as at 30<sup>th</sup> September, 2024, largely through diversified income streams, including new grants from USG (22% contribution), non-USG funding, other Corporate partnerships (47% contribution) and KHF memberships (31% contribution).

## **Streamlining internal business systems and processes to increase KHF operational efficiency**

In the past year KHF has employed 8 more staff in the programs, finance and Monitoring Evaluation and Learning department.

## **Strengthen advocacy and policy Reforms**

1. KHF submitted memorandum for the 4 health laws in August 2023 ensuring inclusion of private sector.
2. For SHA KHF brought together private sector to work on and submit ingredient costing and SHA regulations
3. Gave feedback in the draft contract of SHA
4. Continue to engage SHA in the roll out
5. Submitted three position papers from the Digital health committee  
Cybersecurity Standards for Networked Medical Devices  
Data Privacy Regulations for Digital Health Tools  
Digital Superhighway and Standardization of Digital Health
6. Submitted a position paper to the PS health: To support local manufacturing, several key recommendations were made during advocacy meeting with the Principal Secretary after the submission of a position paper on improving the KEMSA procurement process for locally manufactured health products and technologies (HPTs) to ensure preferential treatment for local manufacturers under the public procurement act and address the lengthy payment timelines. The zero-rating of the primary and secondary packaging materials, pharmaceutical-grade machinery like HVAC systems and reduced input VAT would incentivize local production while reducing cost of production. Need to protect the local manufacturers from foreign competition by imposing import taxes on products that can be made locally. The team discussed the implementation of the virtual Special Economic Zones (SEZs), and improving the efficiency of the Pharmacy and Poisons Board (PPB) in local manufacturing, and having a greater representation of the private sector in the budget policy statement health sector committee is essential for driving policy changes that benefit local manufacturers
7. Social Health Act Rollout: KHF has played a significant role in facilitating discussions around the rollout and clarifications of the Social Health Act (SHA). This includes organizing meetings, training, and forums with stakeholders to address issues related to the implementation, updates, and clarifications of the SHA. (Youtube Videos)
8. Engagement with the Ministry of Health: KHF organized a closed-door meeting.
9. Digital Health Advocacy: KHF has been advocating for better data privacy regulations and the responsible use of digital health data. This advocacy is part of a broader push to ensure that digital health solutions in Kenya respect privacy and are used ethically, especially in the commercial use of de-identified data. This aligns with KHF's vision of advancing digital health maturity in the country. (ODPC webinars)
10. Support for Healthcare Workers: KHF is a member of the Presidential HRH workforce where the chair of the KHF. Our HRH committee has made submissions to the task force.

## Strengthen Engagement with Development partners to identify convergent priorities for collaboration

### **Project Name: USAID Private Sector Engagement Project**

**Objective:** Support the creation of sustainable options for private sector distribution of health products and services, enhance quality and efficiency in the provision of private health sector products and services and strengthen Local manufacturing of health products in Kenya

#### **Key Achievements**

1. Kisumu and Mombasa County chapters created- Private health sector county chapters are created to support organizing of private health sector within the counties for proper engagement amongst themselves and with the county
2. Created a campaign strategy for 'Buy Kenya Build Kenya' to increase the visibility of local manufacturers of HPTs
3. Created advocacy paper on KEMSA debts to local manufacturers to support in creating a conducive business environment for local manufacturers of HPTs
4. KHF developed and submitted a position paper to the PS on removal of import barriers on essential products, zero rating of key goods and 48-hour turnaround for KEBS to approved local manufacturer among other issues
5. Created a functional working relationship with MOH DHPT which has led to continued and open interactions within the HPTs local manufacturing space
6. Promotion of Local Manufacturing: KHF has been supporting initiatives under the "Buy Kenya, Build Kenya" strategy, particularly focusing on promoting local manufacturing within the healthcare sector. This includes emphasizing the importance of locally produced health products and encouraging investments in the local healthcare industry through webinars



Mombasa County Chapter



Kisumu County Chapter



Local Healthcare Manufacturing Expo AT KICC

### **Project Name: USAID Uongozi wa Afya Thabiti (UAT) Project**

**Objective:** Strengthen governance, accountability, policy and strategic partnerships in Kenya's devolved health system to foster resource optimization, quality of health services, and equity in health service delivery

#### **Key Achievements**

Created 2 county chapters Laikipia and Samburu

Collected data on Public private collaborations status within 3 Counties

Conducted a training needs assessment on Leadership and mana



County Chapter Engagements



Picture 1: Private healthcare providers and USAID UAT program team



Picture 2: Professional associations and USAID UAT Program Meeting Participants

**Project Name: Driving Country Level Change-Women in Health Leadership- Funded by Bill and Melinda Gates Foundation**

**Objectives:** To raise awareness of the under-representation of women in Middle and senior-level leadership and to undertake strategies that can enable women of all ages and at different career stages to attain professional advancement, impact and influence

**Key Achievements**

1. Collected information through FGDs in **5** Counties and published a report on status of women leadership in health sector, this information will be used for advocacy and intervention development to tackle barriers and enhance enablers to women advancement in leadership. 5 counties included Nakuru, Nairobi, Mombasa, Kwale and Taita Taveta from the Public health sector, private health sector, NGOs, CBOs and FBOs to
2. Raised awareness on the barriers and enablers to women advancement in health leadership within **16** counties in Kenya
3. Documented Commitments from decision makers of different organizations in **16** counties on their efforts to address the identified barriers on advancement of women in health leadership
4. Celebrated IWDs reaching over **400** people thus creating a buzz on status of women leadership in health
5. Supported the inclusion of a category for exemplary organizations on matters gender inclusion in Quality Healthcare Kenyan Awards 2024



**International Women's Day celebrations**

**Africa Medical Equipment Fund (AMEF) Project**

**Objective:** To enhance access to finance of medical equipment for HSMEs through addressing underlying issues related to planning, procurement and management of medical equipment in Kenya.

**Key Achievements**

- Over 300 service providers trained on budgeting intricacies, tendering processes, and the identification of unforeseen costs associated with obtaining and maintaining medical equipment.



**AMEF Trainings in Nakuru County**

## STAKEHOLDER ENGAGEMENT AND STRATEGIC PARTNERSHIPS

We maintained strong engagement with our stakeholders through different forums

1. International Women's Day: Hosted the largest conference in our organization's history, with over 400 attendees.
2. Two CEOs forums
3. Two Human resource forums.
4. Webinars: Held 22 webinars, with peak attendance of 500 on various issues across the sector.
5. Co-creation meeting with Directorate of Health Products & Technologies to enhance the public private partnerships in achieving UHC
6. KHF was platinum partner in the Medic East Africa Expo, this is the continent's fastest growing expo that saw over 7000 attendees visit.
7. Africa Health & Medlab Africa 2024.

Kenya Healthcare Federation made waves at Africa Health & Medlab Africa 2024, the continent's largest healthcare exhibition. Hospital administration panel had Toseef Din, CEO of M P Shah Hospital, and Imran Osman, CEO of Avenue Healthcare who brought years of experience to the table. The Digital healthcare revolution session on healthcare digitization was moderated by our very own Dr. Theuri, CEO of Kenya Healthcare Federation with Dr. Kanyenje Gakombe (Kenya Healthcare Federation) as one of the panelists. There was an ESG Deep-Dive which tackled crucial environmental, social & governance challenges in healthcare with thought leaders. The discussions today laid the foundation for a transformed African healthcare landscape - where innovation meets impact



*DHPT Co-creation Meeting*



*Medic East Africa Expo at  
KICC*



*frica Health and Medlab Africa 2024*

## FUTURE OUTLOOK

Looking ahead, we are focused on expanding our reach within the private health sector and increasing our impact through enhanced partnerships. Key initiatives for next period include:

- Expanding into counties with a focus on strengthening private sector organization for improved collaborations within the private sector and public-private.
- Addressing challenges related to SHA through trainings
- Developing a central repository/Information hub for local manufacturers of HPTs in Kenya
- Developing and updating a Kenya health index on an annual basis which highlights the importance indicators in the health sector to ensure data driven decision making processes

As we conclude this Annual General Meeting, I want to reiterate our commitment to the pursuit of excellence in healthcare. We will continue to champion the interests of our members and advocate for policies that promote a healthier Kenya.

I would like to extend my sincere gratitude to our dedicated staff, Board of Directors, and members for their unwavering support and contributions. Your hard work and dedication have been instrumental in our success.

As we look to the future, we are excited about the opportunities that lie ahead. We are confident that, together, we can build a stronger, more resilient, and more equitable healthcare system for all Kenyans.

Thank you once again for your participation in this meeting.