

NewsLetter

December 2023 - January 2024



Kenya Healthcare Federation
The Health Sector Board of KEPSA



KHF Human Resources for Health Forum

December/ 5th / 2023 | Mövenpick Hotel & Residences Nairobi

The Human Resources for Health Forum on "**Bridging the Gap: Achieving Gender Equity in the Health Sector**" delved into human resources for health issues that affect the health sector. It focused on creating awareness and support for the "**Women in Healthcare Leadership Driving Country Level Change**" Project. Ongoing discussions examined challenges and opportunities related to gender equity within health sector leadership roles and workforce development. The goal was to bridge gaps and promote inclusive policies that would empower women leaders to drive positive change in healthcare at the country level.



Dr. Linus Ndegwa, KHF director, giving his insights



Dr. Joyce Sitonik, HRH committee, chair giving her remarks

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The Voice of the Private Sector in Kenya

Consultative Breakfast Meeting on Local Manufacturing of Health Products and Technologies with Principal Secretary Harry Kimtai, Hosted by USAID Private Sector Engagement

January / 25th / 2024

The USAID Private Sector Engagement met with the Principal Secretary, State Department of Medical Services - MoH, PS, Harry Kimtai, during a Consultative Breakfast Meeting with Local Manufacturers of Health Products and Technologies hosted by the State Department of Medical Services - MoH.

Key highlights:

1. There is strong government support to achieve 50% local procurement by 2026, including the allocation of land for new plants.
2. Stakeholders are jointly developing a roadmap, starting with comprehensive data collection across the value chain to inform evidence-based policies.
3. Regulatory reforms are needed, e.g. on VAT exemptions and public procurement, to better support manufacturers.
4. More collaboration between agencies will address issues like delayed payments and quality assurance infrastructure.

The stakeholders show unity of purpose in uplifting production capacity for health access for all. We laud this multipartite engagement and look forward to the outcomes.



Dr. Gakombe, KHF Chair, giving his remarks



PS, Harry Kimtai, giving his remarks



Dr. Theuri, KHF CEO, giving his remarks



A photo taken of approximately 120 attendees



High level attendees posing for a group photo with PS Harry

AMEF Brainstorming and Feedback Session Meeting

January / 24th / 2024 | World Bank Offices

The AMEF Brainstorming and Feedback Session attracted private sector stakeholders and leaders of Professional Associations. The meeting provided an avenue for the attendees to look back and assess the performance of the AMEF program for the previous one year. We were able to conduct a SWOT analysis and came up with constructive ways to venture into the new year. Medical equipment financing has been an issue that most commercial banks don't comprehend, but with the AMEF program we can spearhead the way forward in providing quality, affordable, and efficacious care to the Kenyan population.



Attendees posing for a group photo

Digital Health Committee Meeting

January / 30th / 2024 | Virtual

We kicked off 2024 with our first KHF digital health committee meeting, welcoming both old and new members. After introductions, we got straight into updates and laying out objectives for the new year. Plans were discussed for holding more in-person gatherings in 2024, integrating emerging technologies, addressing cybersecurity risks, and engaging with guidance from the Office of the Data Protection Commissioner.

We reviewed action items and committee participation in various healthcare events as some housekeeping. Additionally, we strategized on key issues including adopting ICD-11, advancing EHR interoperability through workshops, and addressing KRA integration challenges. Exciting webinars are lined up going forward be sure to register! More face-to-face meetings are also being planned. There is a lot in store this year and we welcome your involvement and participation in the digital health committee. Stay tuned for additional updates on our progress!



Digital Health Super Highway

Follow Up Meeting with KEMSA following the Courtesy Call

January / 30th / 2024 | Radisson Blu Hotel, Upperhill

The USAID Private Sector Engagement (PSE) program held a high-level meeting with the Kenya Medical Supplies Authority (KEMSA) leadership team. This builds on an initial introductory meeting last year between USAID Private Sector Engagement (PSE) and KEMSA.

The meeting aimed to explore concrete areas for collaboration to boost local production of essential medical products and improve supply chain efficiencies.

KEMSA affirmed its commitment to implementing the cabinet directive of procuring from local manufacturers.

By the close of the meeting, participants agreed to establish a technical working group made up of the key stakeholders to delve deeper into challenges and recommendations and to devise targeted recommendations. Stay tuned for updates as this exciting new chapter in strengthening Kenya's healthcare value chain progresses!



Dr. Vinod, KHF SupplyChain Chair, giving remarks



KEMSA representative giving his remarks



Jane, USAID PSE AOR, giving her remarks



Photo of the Attendees



USAID PSE staff posing for a group photo with KEMSA top leadership

The Gender Diversity in Healthcare Leadership Award

The Gender Diversity in Healthcare Leadership Award seeks to recognize **healthcare organizations** that are leading the advancement of women into leadership roles and building more diverse and inclusive organizational cultures. This award, sponsored by the **Driving Country Level Change Project**, aligns with its aim to understand and address barriers holding back women leaders in healthcare.

Kenyan healthcare organizations are encouraged to apply for this timely award **by February 23, 2024**. Applicants will be assessed across a range of gender diversity and inclusion indicators addressing factors such as representation of women in senior roles, inclusive policies and practices, flexible work options, talent development programs, and commitment from leadership teams. Through participating and showcasing achievements in promoting women healthcare leaders, organizations can motivate others while sharing valuable best practices. The award offers an impactful platform to celebrate progress and discuss how to accelerate change.

Judging Process

Phase 1: Review of entries and shortlisting

Phase 2: Thorough scrutiny of the finalists to determine the winners.

Phase 3: Announcing the award winners. The winners receive trophies and certificates while the runners-up receive a certificate.

Award Timelines

3 January 2024 to 23 February 2024: Submission of award entries

29 February 2024 to 28 March 2024: Judging process

5 April 2024: Announcement of awards winners

Quality Healthcare Forum & Awards Ceremony 2024

TIMELINES

03/01/2024 - 23/02/2024 : Entry Submission
29/02/2024 - 28/03/2024 : Judging Process
05/04/2024 : Award Gala Dinner

@QHK Awards @QHK Awards @qhkawards
+254 731 060 164 info@qualityhealthcareawards.com



General Award Categories

1. Award of Excellence in Improving Access to Primary Care Services
2. Award of Excellence in Advancing Maternal, Newborn and Child Health **Sponsored by UNFPA**
3. Award of Excellence in Addressing NCDs
4. Health Facility Innovation Project of the Year
5. Young Innovators Award
6. Health Professional Achievement Award
7. Lifetime Achievement Award
8. Use of Information Technology to Improve Patient Care
9. Award of Media Excellence in Promoting Health and Well-being
10. Best Use of Social Media in Healthcare
11. Excellence in Improving Access to Medical Products, Vaccines and Technologies
12. Healthcare Financing Innovation Award
13. Healthcare Leadership Award
14. County with the Best Managed Healthcare
15. County Innovation Project of the Year
16. Gender Diversity in Healthcare Leadership Award - **Sponsored by KHF and Strathmore Business School**
17. Award of Excellence in Advancing Environmental Sustainability in Healthcare

PEOPLE'S CHOICE AWARDS

18. Primary Care Provider of the Year
19. Secondary Care Provider of the Year
20. Tertiary Care Provider of the Year

Online Entry Submission: www.qualityhealthcareawards.com



GENDER DIVERSITY IN HEALTHCARE LEADERSHIP AWARD

The award recognises excellence and innovation by healthcare organisations in advancing women in leadership across mid to senior-level leadership positions through gender equality, diversity, and inclusion. Women constitute 70% of the global health workforce and hold only 25% of healthcare leadership positions. Entries are open to all organisations in the health sector.

Entry Guidelines

1. Brief introduction.
2. Duration the gender diversity advancement agenda has been ongoing
3. Clearly defined goals and objectives.
4. Strategic approach.
5. Ethical soundness.
6. Staff engagement and empowerment.
7. Outcomes and impact.
8. Sustainability and replicability.
9. Challenges encountered and lessons learnt.
10. Attach any supporting documents.

APPLY FOR THIS AWARD →

[Click here to access the
Entry Submission Page](#)

[Click here to To Apply
For This Award](#)

International Women's Day Conference

International Women's Day (IWD) is a globally recognized occasion celebrated annually that serves as an important platform for acknowledging the achievements of women, promoting gender equality, and inspiring the next generation of female leaders.

In line with this, the Kenya Healthcare Federation (KHF), in partnership with Strathmore Business School (SBS), under the "**Driving Country Level Change - Women in Health Leadership Project**," will be hosting an **International Women's Day Conference on March 8, 2024**. The theme of our conference will be "**Fostering Inclusive Leadership for Women in Kenyan Healthcare**."

The Women in Health Leadership Project aims to examine how organizational elements such as structure, leadership, culture, and policies act as barriers or enablers for advancing women into leadership roles, especially mid-to-senior level positions, across the Kenyan health sector. During the International Women's Day Conference, we seek to recognize and celebrate the remarkable achievements of women in health leadership in Kenya.

The conference will also serve as a pivotal moment to disseminate the preliminary findings of a recently concluded research study as part of the project titled "**Advancing Women's Leadership in the Kenyan Health Sector: Are the Rungs on the Organizational Career Ladder Broken or Is There No Ladder At All?**" The insights garnered will add depth to the discussions, offering a glimpse into the challenges and opportunities that women in the Kenyan health sector face in their quest to rise to leadership positions. It will be a moment of reflection and foresight, providing a roadmap for addressing gaps and disparities in the evolving landscape of healthcare leadership. These data-based results will then inform locally relevant organizational change initiatives and national advocacy work required to propel and sustain women in leadership in the Kenyan health sector.

The conference will also provide an opportunity for attendees to network, build partnerships, and exchange insights, laying the groundwork for a robust and supportive network. Together, we can break down gender-based obstacles, foster a culture of inclusivity, and build a healthcare sector that stands as a beacon for diversity and equality in Kenya as we inspire inclusion.

To secure your spot at this event, please click on the RSVP link provided. We encourage you to RSVP as soon as possible.

[Click here to RSVP](#)

Kenya Health Facility Census Report: Questions and Opportunities for the Private Sector

The Ministry of Health conducted a comprehensive census of health facilities in Kenya in August 2023 with an aim to establish a baseline for service availability, health facility readiness, human resources, and infrastructure across the nation's healthcare facilities. **14,883** facilities from the **47** counties were assessed (104% coverage) with **83%** (n=12,384) of them having complete assessments.

Private and faith-based facilities accounted for **54%** of all health facilities in Kenya, indicating the significance of private sector in the provision of healthcare services in the country. Based on this report, the team at KHF prepared a few questions to ponder over in order to better formulate opinions, opportunity for improvement and recommendations beyond those given in the facility census report.

- **What is affordable health how do we measure it as a country?** Affordable health care is a term that is often used but rarely defined. Fundamentally, affordability is a function of income, spending, and judgments about the value of goods and services for their price. There are a number of models that can be used to determine what is affordable health care including establishing an affordability standard that determines the percentage of income a household can devote to healthcare or to consider affordability as an economic concept, as a kitchen-table budget issue for individuals and families. How should Kenya go about this and how does the private sector contribute to that definition?
- **NHIF coverage of 40%?** Insurance, social or private, can significantly improve accessibility and affordability of healthcare. With only 40% NHIF accreditation and mostly for level 2 government facilities, how can we do better with the new SHI?
- **Can we do better for pregnant women and neonates?** The report indicates that only 47% of facilities are offering maternity service and only 33% have emergency obstetric care. The neonatal mortality rate (NMR) in Kenya is 22 deaths per 1,000 live births while the maternal mortality rate (MMR) is 530 maternal deaths per 100,000 live births (KDHS 2022). The WHO target is <12 neonatal and <70 maternal mortality rates by 2030 (WHO, 2021). If private sector accounts for 54% of all healthcare in Kenya, what is our joint effort to reducing neonatal and maternal deaths?
- **What does basic healthcare really mean?** Only 2% of the health facilities were shown to offer all the 16 basic health services. Some offer only 6-10 while others just 1 service. Low readiness (7%) to offer basic outpatient services calls for urgent investments in personnel, infrastructure, and equipment. This calls for strategic partnerships within the counties to ensure availability and readiness to offer the basic outpatient services. Which partnerships do we need to explore for this?
- **How do the diagnostics look like?** Among facilities that were providing laboratory services, 12% met the readiness criteria for basic laboratory services including having all the tests, infrastructure, equipment and human resource needed to provide the service. Overall, the readiness score was highest for laboratory personnel (87%), relatively low for laboratory infrastructure (42%) and very low for services (18%). The conclusion would be that we have the lab structure but not the equipment or services.
- **Digitization and use of EHIS.** About 69% of health facilities do not use Electronic Healthcare Information System (EHIS) - what is the importance of having this system? What do we think about data and its interoperability and how do we proceed?
- **What about Discrepancies in the KMFL data?** For effective healthcare planning, resource allocation and policy formulation the recommendation was that Kenya Master Facility List (KMFL) discrepancies such as new facilities not appearing and misclassification issues, need to be addressed. How often should this list be updated and what do we want to see captured? Is it more useful for resource allocation to base analysis on the KMPDC level rather than the Kenya Essential Package for Health (KEPH) service level?
- **The Human Resources Questions.** This report was not able to collect sufficient information to allow for the calculation of health worker densities per a specific population. What can we contribute as private sector to start to understand HRH in Kenya?
- **What next?** As a start, how will the government, and we as the health sector, measure progress against the recommendations made in this report? What are the Policy Implications? Is this a budget allocation issue for HRH, equipment and infrastructure? What else? What are some actionable steps for stakeholders to enhance the healthcare system in Kenya?

Kenya Health Facility Census Report: Questions and Opportunities for the Private Sector

The Kenya Health Facility Census Report 2023 is supposed to serve as a vital tool for shaping healthcare policies and interventions. The identified challenges call for collaborative efforts from government bodies, public and private healthcare providers, and the community to implement targeted solutions. To achieve UHC and to support the promotive and preventive approach to healthcare, will require addressing these issues.

Let us ensure that this is not just another report that ends up in a drawer.

If you would like to share your opinion or partner in answering these questions, please contact the secretariat admin@khf.co.ke | 0741 867 356

To read the full report click below here

[Full Report](#)



Charity Kamau,
Head of Programs,
Kenya Healthcare Federation.



Lilian Nandili,
M&E Officer,
Kenya Healthcare Federation.



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BYON8

About Us

Byon8 is the leading digital health app in Kenya. We believe healthcare should be a right, not a privilege. Focused on developing the next generation of global healthcare and making an impact through smart, digital solutions.

Byon8 currently offers AI-based digital health platforms for patients and medical doctors. The Byon8 mobile application offers medical packages, online doctor consultations 24/7, a free symptom checker, and the ability to store personal health data in one place. Based in Stockholm and Nairobi, Byon8 stands at the forefront of digital health innovation.

We are committed to transforming healthcare delivery by integrating state-of-the-art technology with personalized care. Our mission is to make healthcare accessible, affordable, and a universal right for everyone.

Highlights & Achievements

- **Strategic Partnerships:** We've partnered with leading healthcare providers and tech companies to enhance our service offerings and integrate cutting-edge technologies.
- **Innovative AI Upgrades:** 2023 saw significant advancements in our AI symptom checker, improving diagnostic accuracy and user experience.
- We launched Lifestyle features for preventative healthcare promoting fitness and nutrition.
- Corporate dashboard to manage partners' data holistically.
- **Award Recognition:** Byon8 was recognised as a finalist at the HealthTech Challengers showcasing our commitment to healthcare innovation for chronic health management
- **Community Impact Initiatives:** Launched several community health programs focusing on preventive care and health education in underserved areas.

Products & Services

| | | | |
|---|--|--|---|
|  <p>Outpatient Subscription Packages</p> <p>Our customizable packages cater to various health needs, offering flexibility and value to our users.</p> |  <p>Teleconsultations</p> <p>Offering virtual consultations, our telehealth services connect patients with medical professionals 24/7.</p> |  <p>AI-Driven Health Assessments</p> <p>Utilizing advanced AI algorithms, we offer precise health assessments, ensuring personalized care plans and proactive health management.</p> |  <p>Lifestyle</p> <p>Holistic health, providing resources and tools for mental wellness, nutrition, and lifestyle management.</p> |
|---|--|--|---|



>> EYE SERVICES <<

- General Eye Consultation
- Specialist Eye Clinics
- Eye Glasses
- Eye Surgeries & Procedures

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City Eye Hospital

About Us

Our mission is what drives us to do everything possible to expand the access and affordability of quality eye care. We do this through our patient-centred approach, which combines ultra-modern facilities and highly trained staff to deliver comprehensive care in the most compassionate and welcoming environment.

Founded in 2015, City Eye Hospital is devoted to providing quality eye care to all patients. Our approach, therefore, blends a walk-in Main Hospital with an Appointment Clinic. Both are conveniently located in Nairobi, with the Main Hospital on Ngong Road and the Appointment Clinic at Upper Hill Medical Centre.

Highlights & Achievements

Our biggest achievement this year is launching the NCD clinic. This is a new service that has not been offered before.

We manage Diabetes and Hypertension in the new NCD clinic.

Our Foundation's Impact at a Glance

- **80,000+** persons screened through our community outreach drives.
- **10%** percentage of persons screened found to have mature cataract.
- **4,000+** persons who have had their sight restored through our free cataract surgeries.
- **6,000+** persons living with diabetes identified at risk of going blind from diabetic eye disease and provided for with the early intervention needed to counter this.
- An ultra-modern, camera-based diabetic equipment (Fundus Camera) commissioned for effective diagnosis of diabetic eye disease at the community level.

Products & Services

- General Ophthalmology.
- Specialist Eye clinics
- Non-Communicable Disease treatment (NCD Clinic)
- Eye Surgeries.
- Optical Shop.
- Outreach Programme



City Eye Hospital
quality and affordable eye care



Dr Agarwals Eye Hospital

About Us

Dr. Agarwal's Eye Hospital Group is a 65-year-old corporate hospital chain started in India and now present in over 12 countries with a network of over 150 fully equipped world class hospitals.

Commitment to service we take pride in our red carpet service culture and meeting patients' needs in a personalized and efficient manner. Dr. Agrawal's Eye Hospital adheres to world class standards of service delivery and our customer service teams utilize modern systems effectively to serve the patients.

Our Management and staff are experienced, dedicated and committed professionals. We are fully committed to fair and effective development, motivation and recognition of staff, providing them with the tools, training and support to achieve excellence in member satisfaction.

We mainly focuses on advanced surgical & diagnostic services nonetheless, we also provide optical, pharmaceutical and Laboratory services; making our facilities a complete **One Stop Solution for Eye Care Services.**

Highlights & Achievements

Dr. Jyotee Trivedy, Medical Director, has been awarded the Grand Warrior of Kenya (OGW).

Products & Services

Comprehensive Eye Care Services

We offer a full range of advanced eye care, including:

Examinations:

Comprehensive eye exams by senior ophthalmologists

Cutting-edge diagnostic testing: auto refraction, tonometry, subjective refraction

Surgery:

- **Cataract** - latest lens implants and precision techniques
- **Cornea** - transplants, collagen cross linking, advanced contacts
- **Retina** - vitrectomy, diabetes and AMD treatment
- **Glaucoma** - range of surgical procedures
- **Pediatric** - squint and pediatric specialty

Innovative Procedures

- Fundus imaging, OCT, visual field testing
- Laser treatments - YAG and green laser options
- Non-dilated retinal imaging
- Oculoplastic and orbital surgeries

Our experienced ophthalmologists utilize the latest technology and surgical methods to provide comprehensive patient eye care



EQUITY AFIA

About Us

Equity Afia is a sustainable, integrated health model that uses franchising principles to train and monitor a network of Medical-Entrepreneurs to provide standardized, quality, and affordable healthcare services throughout Kenya.

Our goal is to establish a sustainable service delivery model that will increase the uptake of comprehensive private health insurance and expand access to quality and affordable healthcare services. Through Equity Afia, a network of 1000 health franchises shall provide affordable, high-quality, and standardized health services across Kenya and East and Central Africa using a hub-and-spoke model.

Each unit's professional provider will be trained and monitored as part of EGF's commitment to provide consistent, quality care. Currently, there are 115 Equity Afia medical centers located in all 47 counties in Kenya and the Democratic Republic of Congo.

Highlights & Achievements

Equity Afia has invested in a robust Hospital Information Management System (HMIS) that is interconnected among the facilities to electronically manage medical records. This enables ease of retrieval of client information during visits and significantly reduces the need to keep manual records. The HMIS provides immediate and accurate data and information of all the business which help the users to improve the performance and impact of the facilities. The HMIS manages the activities of the facilities such as Patient Management, Diagnostics and Investigation Management, Medical Images, Operation Nursing Management, Electronic Medical Records Management, and Accounts Management

Program Results

Total number of clients numbers served in the 115 centres is about 2M serving an average of 90,000 per month. This number is anticipated to grow exponentially once more medical centres are set up as per the projected plan of 1000 medical centres in the next few years. Further, the centres have offered screening and health Education to about 1,000,000 clients through medical outreach and corporate screening programs. These outreach programs will also increase once we set up in the marginalized areas.

Partnerships for Growth

Some of the Equity Afia medical centres have been accredited by NHIF for outpatient, optical and dental services. Similarly, we have signed up with more than 30 other private insurance and corporates such as jubilee, Madison, UAP, AAR, APA, CIC, Britam, KWS, KPLC among others in order for their clients and staff to be offered healthcare services at Equity Afia medical centres. These partnerships have enormously contributed to business growth by generating 80% of the total revenue while 20% constitutes of cash clients.

Equity Afia is committed to the government's agenda on universal health coverage by increasing access to quality and affordable healthcare.





inSupply Health

About Us

inSupply Health is an East African health advisory firm that designs people-centred, scalable, sustainable supply chains. We Focus on optimizing data visibility and use, workforce development, and continuous performance improvement.

inSupply Health is affiliated with JSI Research Training Institute, Inc (JSI).

Highlights & Achievements

Capacity Building: We partnered with United States International University - Africa to train 52 pharmacy students. Our team supported the development of the Kenya Health Products and Technologies Curriculum and a Supply Chain core curriculum tailored to facility-level supply chain roles.

Innovative Supply Chain Solutions: Our team excelled in developing forecasting models for national programs in Kenya and Tanzania and supporting quantifications in Nakuru, Kakamega, Isiolo and Trans Nzoia counties. We leveraged technology and AI models and greatly improved efficiency and effectiveness in the quantification process.

Advancements in Monitoring, Learning, and Evaluation: The MLE team developed an adaptive learning framework and is leading a revamp of the IMPACT team approach, drawing on HCD insights from our collaboration with Quicks and Studio.

Expanding Technical Assistance: Provided expertise beyond our existing county offices, including in Ethiopia and Malawi, and planning for DRC, Madagascar, Mozambique, and Nigeria in 2024.

Communications: insupply authored over 30 abstracts for 15 conferences and participated in 20 speaking engagements.

Products & Services

People Centred Supply Chain

cStock, Forecasting & Quantification
System design & implementation
Maturity Assessment & Strategy
Demand and supply planning

Monitoring, Learning, Evaluation

Data: Capture, management, analysis
visualization; Assessments and routine
monitoring; Utilization focused and
traditional MLE Services; AI

Market Development & Partnerships

Support development of robust,
innovative and future looking services
and solutions, Design, create and
implement marketing strategies,
Manage strategic partnerships
& market entry strategies

Capacity Enhancement

IMPACT Teams; Design, development
and delivery of supply chain learning
experiences; Instructional Training
Design & Blended/virtual learning;
Learning packages





Integral Health Limited

About Us

Integral Health Limited is a dynamic healthcare and business management organization with access to expert resources to support the manufacturing, operational, planning and transactional support needs of Biopharmaceuticals, Medical Devices, Consumer Health, Health Technologies, and other organizations with an interest in Healthcare. We are a trusted advisor to a wide range of for-profit and not-for-profit Healthcare Organizations.

The mission of Integral Health Limited (IHL) is to deliver high value healthcare and consulting services designed to manage risk, improve performance and achieve strategic objectives. Our firm's vision is to create a dynamic organization that thrives on providing lasting solutions for our clients, while providing a professionally fulfilling and rewarding work environment for our people.

IHL is duly registered, licensed and authorized in Kenya to provide unique services in dealing with biopharmaceuticals, medical devices, and related Health Products and Technologies.

Products & Services

We leverage the expertise of our highly experienced experts to provide superior services such as, Health Systems Strengthening, Capacity Building, Advocacy, Leadership and Governance, Global Health & Nutrition, cGMP and related Quality services, Clinical Trials, Regulatory Affairs, Pharmacovigilance, Medical Governance, Business Strategy Development & Operations, Compliance, Corporate Governance, Local Technical support and Business Representation, Project management, Market research, Market Access and Patient Support Programs, Life Sciences Consulting among other services

Highlights & Achievements

Over the past year we have:

1. Maintained local and global partnerships in over 15 countries with about 35 products per country to provide regulatory services, including pharmaceutical product life-cycle management in primarily 15 Francophone African countries by leveraging on lasting relationships with local licensed representatives who have in-depth knowledge of local regulatory requirements.
2. Worked together with about 5 global and local pharmaceutical and health-care solution-oriented companies to provide services such as business strategy and development, market research, pharmaceutical product registration, gap analysis and business representation.
3. Provided market research for a global leader in providing data, insights, analytics and workflow solutions in research and innovation in over 5 African countries.





Jacaranda Health

About Us

Jacaranda Health is a nonprofit whose mission is to **end preventable maternal and newborn deaths** by deploying affordable, sustainable solutions that improve the quality of care in government health systems.

We collaborate with the MoH and County Governments to implement affordable and scalable innovative solutions in public hospitals where majority of underserved mothers and babies receive care in Kenya.

Our approach is simple: we provide a package of affordable, evidence-based solutions and a reliable system for collecting and managing health data to support our government partners in addressing gaps in quality care in the health system and improve maternal and newborn health outcomes.

Highlights & Achievements

In collaboration with the County Government of Kakamega, Jacaranda Health and implementing partners: ThinkWell, ThinkPlace and Rescue, launched the Tutunze Kakamega project, a service delivery redesign (SDR) project that aims to introduce measures to improve maternal and newborn health services across the public hospitals in the County. The project, initiated in 2019, underwent a feasibility assessment, design of solutions that addressed health system gaps, and a health systems improvement phase before the official launch on March 9 2023 in Malava sub-county and October 12 2023 in Lugari sub-county. Presided over by the Governor of Kakamega County, H.E. Hon. FCPA Fernandes Barasa, OGW. These launches were a testament to the public hospital's readiness to offer comprehensive maternal and newborn care besides advising women and caregivers to prioritize quality whenever seeking care.

Significant improvements have been observed in maternal and newborn health services, with Malava Hospital witnessing an increase in delivery uptake from an average of 75% of sub-county deliveries in 2022 to 86% in 2023 and 4th ANC attendance from <70% between January to June 2023 to 85% in August, besides recording 95% blood availability in case of emergency, an increase from 82% in 2022.

Other notable achievements include a reduction in emergency response time by Rescue.co, which was improved from 90 minutes to 23-27 minutes. Through our PROMPTS digital health service, we were able to reach 154,588 pregnant women, providing timely health information and connecting them to care in the county.

Support from ThinkWell in stabilizing the County's health financing led to the enactment and launch of the Kakamega Health Fund in June 2023, the impact of this fund has stabilized the availability of supplies including blood commodities in public hospitals from a monthly average of 40% in previous years to 60% in 2023.

These collaborative efforts, along with intensive stakeholder engagement and design process that was led by Thinkplace and the establishment of the Kakamega Health Fund, have led to better health outcomes and increased community trust in the health system.



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Jubilee Health Insurance Limited

About Us

Jubilee Health Insurance Limited (JHIL) stands as the exclusive health insurance-focused company in the region, embodying unparalleled expertise and dedication within this domain.

Highlights & Achievements

Exceptional Recognition: JHIL received prestigious recognition from MSK for our groundbreaking Afya Mashinani initiative, dedicated to providing free medical services to underserved communities. This project was honoured with the Best PR Campaign Award.

Most Trusted Insurer: Voted as the most trusted insurer in East Africa, Jubilee Insurance's reputation stands as a testament to our commitment to reliability and integrity.

Innovative Wellness Initiatives: Our acclaimed "Maisha Fiti Wellness Program" empowers members to achieve improved health through proactive lifestyle management, mental health support, and convenient telemedicine services.

Strategic Partnerships: JHIL has forged strategic partnerships with premier healthcare providers, ensuring our members access high-quality medical care and services across East Africa and beyond, with **over 4000 hospital partners**.

Convenient Accessibility: Our end-to-end product offerings are easily accessible through our website, providing a seamless experience for customers. Additionally, we facilitate installment payments through partner banks, ensuring flexibility and ease of access to our comprehensive insurance solutions.

Products & Services

At JHIL, our commitment revolves around providing tailored and cost-effective health insurance solutions for individuals and corporate entities across East Africa.

Our diverse array of products includes specialized plans such as

- J-Care for individuals and families
- J-Junior for children
- J-Senior for senior citizens
- Comprehensive medical cover for groups, small businesses, large corporates, NGO's and parastatals
- Our esteemed International medical cover
- CoverBora an affordable Inpatient cover for individuals
- International medical cover for individuals and businesses

Commitment to Holistic Wellness

We champion holistic wellness through our Maisha Fiti program.

For more details and how to sign up contact us on 0709 094 000 | Email: talk2ushealth@jubileekenya.com





Oxygen Hub

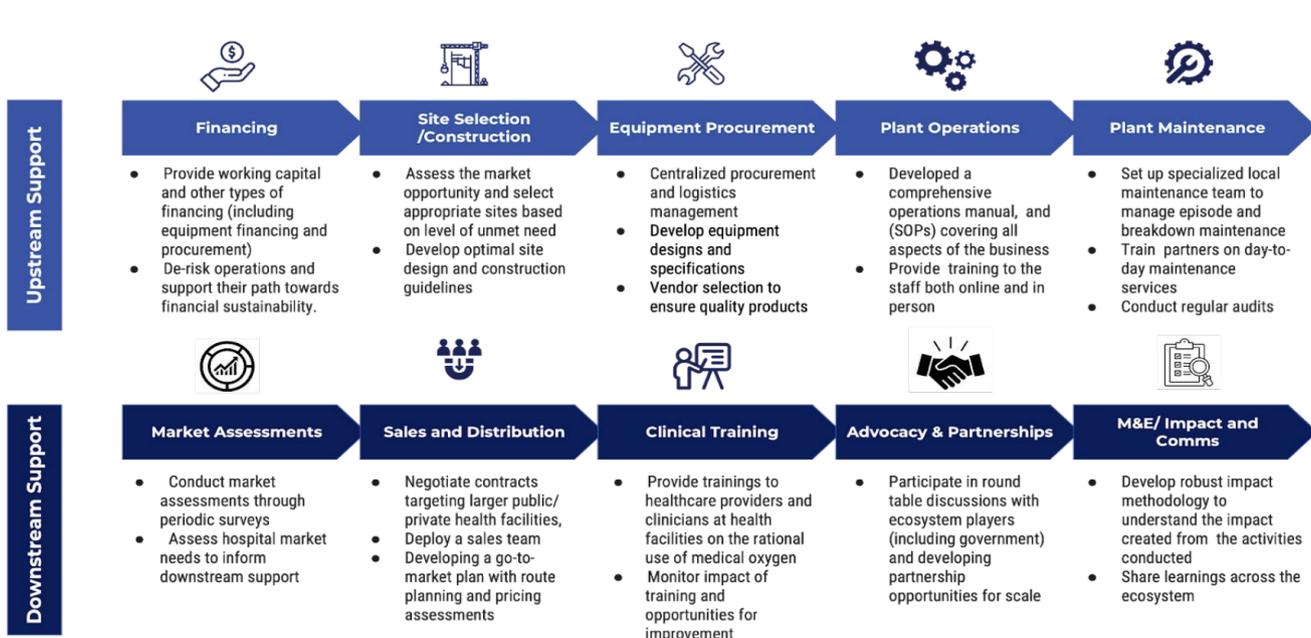
About Us

Oxygen Hub launched in 2021 across Kenya, Ethiopia and Nigeria with a vision to reduce mortality and morbidity among patients in need of critical life saving medical oxygen treatment and therapy in Sub Saharan Africa. We leverage a partnership model to support local African entrepreneurs to own and operate medical oxygen production and distribution businesses. Our local business partners are responsible for day-to-day plant operations and sales while we provide end-to-end upstream and downstream support at a central level to ensure their success. We guide our local partners towards financial sustainability and optimize their impact. By working with local businesses, Oxygen Hub is building a resilient, locally owned/managed network that is sustainable in the long-term. Our goal is to leave our partners with increased technical capacity, financial resources, and ultimately full ownership where possible, so that we are strengthening locally led solutions with long-term potential.

Highlights & Achievements

Since our inception we have launched 17 operational sites across our three markets (3 active sites in Kenya), serving over 500 health facilities (both public and private) and reaching over 65,000 patients. We have created nearly 100 jobs and trained about 50 clinicians. In Kenya, we have served over 100 facilities and reached ~15,000 patients. In aggregate, our local partners have been able to generate nearly \$1M in revenues.

We are always looking for opportunities to work with hospitals and local business partners to accelerate the effort!





Unumed Kenya

About Us

Unumed is a software company birthed in Kenya and grown to be Africa's no 1 healthcare platform. With over 40 hospitals across Kenya and Ghana, Unumed provides a modern cloud platform that seamlessly integrates all hospital departments from client facing clinical departments to back-office processes such as claims management, procurement and inventory.

Highlights & Achievements

We were honoured to receive the Silver Mark Award from the CIO100 Awards in collaboration with our partner, Sinel Specialist Family Hospital in Ghana! Among 100 innovative companies across Africa, we stood out in the Enterprise Information Technology Adoption category, acknowledging our world-class implementation of the Unumed Hospital Management System at Sinel Specialist Hospital.

We successfully launched our system in one of Ghana's largest private hospitals, boasting 9 branches and serving over 800 patients daily. Moreover, we seamlessly integrated with Ghana's National Health Insurance Scheme, a publicly funded healthcare system and one of the largest payers, facilitating the hospital in processing patient claims effortlessly through Unumed HMS.

Unumed HMS delivers a comprehensive solution with;

- Clinical Modules
- Pharmacy information system
- Radiology
- Laboratory
- Financial Management
- Multi branch support
- Patient interface
- Telemedicine
- Real time business and clinical reports

Products & Services

Our Hospital Management System has 3 key principles:

- Complete Hospital Management System, including not just Electronic Health Records (EHR) with billing but also comprehensive financial management that captures most financial transactions generated in the clinical domain. The sole and genuine approach to real-time management insights, ensuring there are no integration discrepancies
- A standardized software solution that is highly configurable, ensuring ease and speed of implementation. Additionally, it offers straightforward updates and upgrades for user convenience
- Cloud-native and mobile friendly. Allows seamless accessibility across various devices, live upgrades without downtime and effortlessly integrates with modern infrastructure.

Market Development & Partnerships

Support development of robust, innovative and future looking services and solutions, Design, create and implement marketing strategies, Manage strategic partnerships & market entry strategies

Capacity Enhancement

IMPACT Teams; Design, development and delivery of supply chain learning experiences; Instructional Training Design & Blended/virtual learning; Learning packages



unumed



Kenya Healthcare
Federation

The Health Sector Board of KEPSA

2nd Floor Office No. 6, Kedong House,
Lenana Road/Ralph Bunche Road Junction,
P. O. BOX 37929-00100 Tel: +254 (0)741 867 356
Email: admin@khf.co.ke
Website: www.khf.co.ke

